

Product Retirement Notice

PRN #[092016-007]

September 30, 2016

Joerns Healthcare Announces End of Life Plan for BioClinic Private Label (Spectra)

This notice serves as formal communication of Joerns Healthcare, Inc.'s intent to initiate the Limited Retirement Mode (LRM) notification for the following products and all related configurations and packages. Limited Retirement Mode (LRM) is a statement by the company that it will no longer manufacture or develop enhancements for these products. Depending on inventory, technical capability, and customer demand Joerns will continue to offer support agreements on products in LRM. LRM is a discretionary phase in the product lifecycle process. The following product(s) are affected:

- Select BioClinic Spectra Private Label Foam Mattresses

This retirement notice attempts to identify all SKUs affected by the discontinuation of the BioClinic Spectra Private Label Foam Mattresses & Overlays. It is possible that some part numbers were missed in the list provided. Joerns reserves the right to include omitted SKUs if they are related to the products listed above, even if the SKU is not specifically listed in the notice. Those omitted SKUs are subject to the terms specified within this document. If you are unsure of a specific SKU, please contact your Joerns representative for clarification.

Products:

Product Name	SKU	Description
BioClinic Spectra Private Label	350-0362	TEMPURMED, 35X80, NYLON, 270° ZIP NOSKID
BioClinic Spectra Private Label	350-0363	TEMPURMED, 35X76, NYLON, 270° ZIP NOSKID

**Contact your Joerns representative to discuss replacement options that would best fit your requirements.*

Regions Affected:

- Asia Pacific (AP) Europe, Middle East, Africa (EMEA)
 Latin America (LA) North America (NA)

Channels Affected:

- Acute (AC) Veterans Affairs (VA)
 Post Acute (PA) Home Care (HC)

Reason for Retirement:

In order to better serve you as our customer and meet your needs in a timely manner, a portfolio consolidation and product upgrade is necessary within the BioClinic Private Label Portfolio. Private Label Overlays, Positioners, and Mattresses with little to no volume in the past 24 months have since been discontinued. Select items will still be available to meet the needs of patients and caregivers alike to help drive clinic outcomes. A diverse portfolio of BioClinic-branded overlays, positioners, and mattresses are still available to meet the needs of your customers going forward.

Timeline of Events:

Active Retirement Mode	Joerns will no longer manufacture the noted product SKUs after this date.	October 1, 2016
Limited Retirement Mode	Joerns will no longer sell the noted product SKUs after this date.	October 1, 2016
End of Service	Joerns will no longer offer service parts for the product after this date.	November 1, 2016

Service and Warranty:

Joerns will maintain our commitment to our customers by supporting and servicing discontinued product at all domestic service centers throughout the life of all warranties in place, as long as the required parts are commercially available. Service parts will remain in inventory for seven years after the final sale date of discontinued products when

an end of service announcement is released.

Contact:

Joerns Healthcare is committed to providing you with a superior level of customer service. Please contact your Joerns representative for additional information regarding this communication.

All official End of Life notifications and phase information is posted on the support area of our website at:
<http://www.joerns.com>.